BIO-ALL INTERNATIONAL

JOINT ACCELERATOR

Speeding up towards Success

in

BioHealth, Entrepreneurship & Innovation
ABOUT

A groundbreaking International Joint Acceleration Programme built-on a 360º logic, integrated and tailor-made, in which, after going through a selection process, beneficiaries (seed-companies) will have access to a wide fan of technical and practical business support activities, aiming at increasing their innovation and growth capacities.

The program links the different stakeholders in the BIOHEALTH ecosystem and is fully based in the idea of mobility, including networking/mentoring opportunities with experts and professionals; a training program composed by Master Classes and Workshops to enhance professional and t-shaped skills, and Demo days, where ventures graduate and pitch in front of qualified sponsors (see all the sponsors in the final page).
WHO IS IT FOR

The ACCELERATOR is designed for early stage start-ups which will be selected through an open application process. The companies that will participate may range from idea-stage to half-built/ functioning prototype for MedTech or terminated preclinical research for pharma. They must have the criteria of innovative start-ups or the programme will help them create one if they are in the idea stage. In general a company fits our accelerator if it is during:

⇒ Starting the business idea and to try to find product-market fit
⇒ Idea has surpassed the concept stage (Ideation, Competition, Organization, Branding & Marketing, and Pitching)
⇒ High-level investigation of the technical, market and economic feasibility of the opportunity
⇒ First steps in forming the company and developing the concept
⇒ Less than 5 years
TIMELINE 2021

- **Jan**  Accelerator call opens
- **Feb**
- **Mar**  Accelerator Call Closes
- **Apr**
- **May**  Applications selection
- **Jun**  National 1 day Accelerator Kick Off Meeting, with interviews and live jury*
- **Jul**  Immersive Bootcamp (Speed Dating and Matching Event: Mentors and Startups) + Demo Day**
- **Aug**
- **Sep**  Local DemoDay
- **Oct**

*The event (interviews and live jury for selection of the 5 finalists to join the accelerator) will happen online.

**A hybrid approach (face-to-face and online) will be implemented according to the possibility within the restrictions of Covid-19.
PROGRAM PACKAGE

The Accelerator offers:

⇒ Co-working space during the accelerator period Jun - Sep 2021

⇒ Weekly pulse check: Questionnaire for the startup so that the accelerator has feedback on the work done on the previous week and what is needed as next steps and support

⇒ Mentorship program (including 1:1 meetings)

⇒ Training program (Master Classes, Workshop)

⇒ Demo Day, where will be a pitch and fundraising in front of investors

⇒ Learners’ Mobility: stay one week in each of the other two countries (between Portugal Spain and Italy)*

⇒ 15 ECTS (Erasmus Credit Transfer System)

⇒ 5000€ initial award to the top candidate in each country

<table>
<thead>
<tr>
<th></th>
<th>Tutorial sessions</th>
<th>Networking/mentoring collaborative working activities</th>
<th>Training (Master Classes &amp; Workshops)</th>
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</thead>
<tbody>
<tr>
<td>Kick Off</td>
<td>3,5</td>
<td>4</td>
<td>0</td>
</tr>
<tr>
<td>Bootcamp Lisbon</td>
<td>20</td>
<td>24,5</td>
<td>9,5</td>
</tr>
<tr>
<td>Mentorship Program</td>
<td>8</td>
<td>30</td>
<td>0</td>
</tr>
<tr>
<td>Incubation</td>
<td>9</td>
<td>21,5</td>
<td>52</td>
</tr>
<tr>
<td>TOTAL</td>
<td>40,5</td>
<td>80</td>
<td>61,5</td>
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*The Learner’s Mobility will be a subject to exploration of the feasibility to happen taking into account the Covid-19 restrictions, if still apply when the date approaches.
PARTICIPATION AND REQUIREMENTS

The startups that apply for the BioAll accelerator have to be willing to sign a Safe with 2% (3% if they are the winner of the program) that is trigger once the startup reaches a 3 million valuation (this applies in Portugal and Italy, but in Spain it will be equity free).

The equity goes to the local accelerator.

The applications will open in January 12th and will happen through the F6S system. Keep tuned in BIO-ALL website news for the notification!

You can learn more by contacting BIO-ALL’s national acceleration points:

<table>
<thead>
<tr>
<th>Contact points</th>
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<tbody>
<tr>
<td>PORTUGAL</td>
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<tr>
<td>SPAIN</td>
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<tr>
<td>ITALY</td>
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</tbody>
</table>

- Beatriz Riscado
  beatriz.riscado@bgi.pt
- Sofia Fernandes
  sofia.fernandes@bgi.pt
- Ana Oliveira
  apo@labfit.pt
- Lourdes Nunez
  lnunez@ptsgranada.com
- Daria Brambilla
  d.brambilla@cube-labs.com

http://bioall.eu/
SELECTION PROCESS

Process for selection:

All invalid applications will be eliminated (e.g., not related with the topic, not correctly filled, missing questions/language)

From the valid applications:

⇒ Based on the evaluation, the best 15 applications in every country will be shortlisted to the live jury (interview)
⇒ The shortlisted startups will pitch for 5 min in front of the respective national jury followed by 25 min of Q&A.

Each live jury member will have a score card (see table below). After all the pitches and the sum of all scorecards, the national accelerator members will disclose the best 5 startups in every country, and the jury members select the final 5 startups to join the accelerator.

<table>
<thead>
<tr>
<th>CRITERIA</th>
<th></th>
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<tbody>
<tr>
<td>1. Problem</td>
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<td>2. Solution / Impact / Vision</td>
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<td>3. Market and Competition / Scalability</td>
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<td>4. Team and “achievements” (prize, award, fundraising, incentives, ..)</td>
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<td>5. Business Model / Proposal</td>
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<td>a. Historic and current traction / metrics</td>
<td></td>
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<td>b. Goals / milestones for next 12-18 months (maximum)</td>
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<td>6. Current cap table / investors</td>
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<td>7. Fundraising and use-of-proceeds</td>
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<tr>
<td>8. Participation/Inclusion</td>
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BIO-ALL’s ambition is to accelerate knowledge and competences to boost efficient innovation and entrepreneurial processes in the BIOHEALTH sector, fostering co-creation and collaborative dynamics between and within relevant actors of the ecosystem.